

RSA Regional Selective Assistance

Annual Summary 2021/22



Background

All offers included in the following summary were made when Regional Selective Assistance (RSA) was the main national scheme of financial assistance to industry. It provided discretionary grants to investment projects that will create and safeguard employment in the Assisted Areas – areas designated for regional aid under European Community law. It also included ‘Tier 3’ assistance in other designated areas where we could offer support to Small and Medium-sized Enterprises (SMEs), delivered under the EC’s General Block Exemption Regulations.

Payment of RSA is made in instalments, typically over several years as job and capital expenditure targets are met.

Not all projects will proceed, and nor do all accepted offers result in full payment, as projects are sometimes scaled down or abandoned before payments are made. The figures quoted in the tables, therefore, represent the maximum grant potentially payable if the project is satisfactorily completed, and not the amount actually paid to date. All job numbers given in this report are firms’ forecast figures and are subject to change depending on future economic conditions and other factors affecting the businesses concerned.



Results

In 2021/22 businesses across a wide range of sectors accepted 32 offers of RSA totalling nearly £12 million. These offers relate to projects with planned capital expenditure of just under £35 million and the expected creation or safeguarding of 1,108 jobs.

SMEs accounted for 31 (97%) of the accepted RSA offers with total grant of £10.6 million. These projects involve planned investment of £34.8 million with the aim of creating or safeguarding 1027 jobs.

The following tables compare this year's figures against the previous 3 years.

Table 1: Offers Accepted (Number)

	2021/22	2020/21	2019/20	2018/19
Scottish owned	25 (78%)	28 (82%)	66 (80%)	59 (86%)
UK (Non Scottish) owned	3 (9%)	2 (6%)	4 (5%)	6(9%)
Foreign owned	4 (13%)	4 (12%)	12 (15%)	4 (6%)
Total	32	34	82	69

Table 2: Offers Accepted (Amount)

	2021/22	2020/21	2019/20	2018/19
Scottish owned	£8.6m (72%)	£5 m (70%)	£15.4m (52%)	£15m (61%)
UK (Non Scottish) owned	£2m (17%)	£1.7m (23%)	£1.8m (6%)	£8.1m (33%)
Foreign owned	£1.4m (12%)	£0.5m (7%)	£12.2m (42%)	£1.4m (6%)
Total	£12m	£7.2m	£29.4m	£24.5m

Table 3: Planned Capital Expenditure

	2021/22	2020/21	2019/20	2018/19
Scottish owned	£32.5m (93%)	£20.3m (86%)	£51.6m (68%)	£54.4m (17%)
UK (Non Scottish) owned	£2.1m (6%)	£1.3m (6%)	£1.9m (3%)	£253.2m (80%)
Foreign owned	£0.3m (1%)	£2m (8%)	£22.3m (29%)	£8.8m (3%)
Total	£34.9m	£23.6m	£75.8m	£316.4m

Table 4: Planned Jobs

	2021/22	2020/21	2019/20	2018/19
Scottish owned	840 (76%)	589 (74%)	1434 (56%)	1659 (69%)
UK (Non Scottish) owned	136 (12%)	147 (19%)	280 (11%)	620 (26%)
Foreign owned	132 (12%)	57 (7%)	854 (33%)	115 (5%)
Total	1108	793	2568	2394

To enable us to demonstrate actual jobs vs. planned jobs, we have reported actual jobs created at the end point of projects completing in each financial year vs planned jobs anticipated at the start of the projects, Table 5.

Note that projects concluding in each financial year will have started at different times and have had awards offered in different years. Therefore, the figures appearing in Tables 4 and 5 are not directly comparable.

Table 5 data is for all projects completing their payment phase in each financial year for the period FY 2017-18 and 2021-22. The actual job numbers relate to the status at the final payment or where the project has closed early. The figures do not include cases in which the project did not proceed, and no grant was paid. The figures show over the last five years that the total actual jobs delivered was 12% higher than anticipated.

Table 5

Financial Year (FY)	2021-22	2020-21	2019-20	2018-19	2017-18	Total
Grant Offered (£m)	9.8	5.1	24.5	12.3	30.2	81.9
Grant Paid (£m)	9.9	5	24	11.6	30.1	80.6
New Jobs at offer stage	710	291	1,712	1,224	2,062	5999
Actual New Jobs	855	343	2,231	1,365	2,517	7311
Safeguarded Jobs at Offer	465	244	1,285	359	1,680	4033
Actual Safeguarded Jobs	412	240	1,269	357	1,608	3886
Capital Expenditure at Offer (£m)	64.5	23.8	124.5	40.5	177.6	430.9
Actual Capital Expenditure (£m)	54.4	25	137.4	40.6	187.6	445

Table 6: Companies Supported (by Local Authority)

Q	Company Name	Local Authority
1	Absurd Media Limited	Glasgow City
1	ACS Clothing Limited	North Lanarkshire
1	Auticon Limited	City of Edinburgh
1	Bella and Duke Limited	Perth and Kinross
1	BlackArrow Financial Solutions Limited	Glasgow City
1	E.P. Engineering Company (Dundee) Limited	Dundee City
1	Embark Corporate Services Limited	Dundee City
1	Fine Stone Ltd	Glasgow City
1	Highlander International Recycling Limited	Angus
1	Icon Fabrications Ltd	Midlothian
1	Ivanhoe Caledonian Printing Company Limited	East Lothian
1	James Blake & Co (Engineers) Limited	City of Edinburgh
1	Kube Networks Limited	Glasgow City
1	Kwikpac Limited	Fife
1	Malin NewBuild Ltd	Renfrewshire

Q	Company Name	Local Authority
1	Precision Windows & Doors Ltd	North Lanarkshire
1	Quipu TV Limited	Glasgow City
1	Rackit Ltd	North Ayrshire
1	Ravensby Glass Company Limited	Dundee City
1	System Five Off-Site Ltd	North Ayrshire
1	William Clark and Son (Parkgate) Limited	Dumfries and Galloway
2	Bigtincan UK Ltd	Glasgow City
2	Compack Limited	West Lothian
2	Core Timber Systems Limited	North Ayrshire
2	Do Tank Do Ltd	Glasgow City
2	J & M Murdoch & Son Limited	East Renfrewshire
2	On-Site Scanning Limited	Inverclyde
2	WRC Recycling Limited	Renfrewshire
3	FD Intelligence Ltd	Glasgow City
3	Well-Safe Solutions Limited	Aberdeen City
4	Scott & Fyfe Limited	Fife
4	Yes Recycling (Fife) Ltd	Fife

Table 7: Summary of Offers Accepted (by Local Authority)

Local Authority	Grant Offered (£k)	Capital Expenditure at Offer (£k)	Count
Aberdeen City	1500	20	1
Angus	170	1057	1
City of Edinburgh	210	736	2
Dumfries and Galloway	383	1590	1
Dundee City	2027	4159	3
East Lothian	320	1648	1
East Renfrewshire	100	1199	1
Fife	893	3735	3
Glasgow City	2322	2836	8
Inverclyde	400	820	1
Midlothian	355	60	1
North Ayrshire	709	2307	3
North Lanarkshire	710	1794	2
Perth and Kinross	383	1017	1
Renfrewshire	618	3272	2
West Lothian	870	8700	1

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